



von wishes you a Happy Holiday and a joyous New Year.

SPECIAL FOR CHRISTMAS!

Avon Cologne Half Ounce

in a sleek and shimmery gift carton!

★ The perfect little gift for...

baby-sitter . . . teacher . . . next-door neighbor . . . girls at work . . . den mother . . . holiday grab bag . . . carolers . . . shut-ins . . . hairdresser . . . drop-in visitors . . . this Christmas!

★ In every Cologne scent...

New Brocade . . . Régence . . . Unforgettable . . . Rapture . . . Occur! . . . Somewhere . . . Topaze . . . Cotillion . . . Here's My Heart . . . To a Wild Rose . . . Wishing . . . and Persian Wood!

* At one fantastically low, low price!





BROCADE

AVON'S NEW DREAM-TRUE FRAGRANCE

ENCHANTING GIFT IDEAS, IN A BEAUTIFUL ARRAY OF LOVELY FRAGRANCE FORMS.

NEW BROCADE COLOGNE MIST_Refillable. SPECIAL \$399

3 oz. net. REGULARLY \$6.00 · 3-oz.-net REFILL \$4.00

NEW BROCADE COLOGNE SPECIAL \$399

4 oz. REGULARLY \$6.00

NEW BROCADE PERFUME ROLLETTE SPECIAL \$150

.33 oz. REGULARLY \$3.00

NEW BROCADE DELUXE GIFT SET Beauty Dust, Perfume Rollette, and Cream Sachet.

SPECIAL \$995

REGULARLY \$12.95

NEW BROCADE BEAUTY DUST - Refillable.

6 oz. \$600

6-oz. REFILL and PUFF \$4.00

NEW BROCADE CREAM SACHET .66 oz. \$300





Last chance to give someone a little luxury for Christmas!

PERSIAN WOOD . TO A WILD ROSE WISHING . HERE'S MY HEART

UNFORGETTABLE · RAPTURE Half-Price Special \$125_{each}

Regularly \$2.50



AVON CREAM SACHET

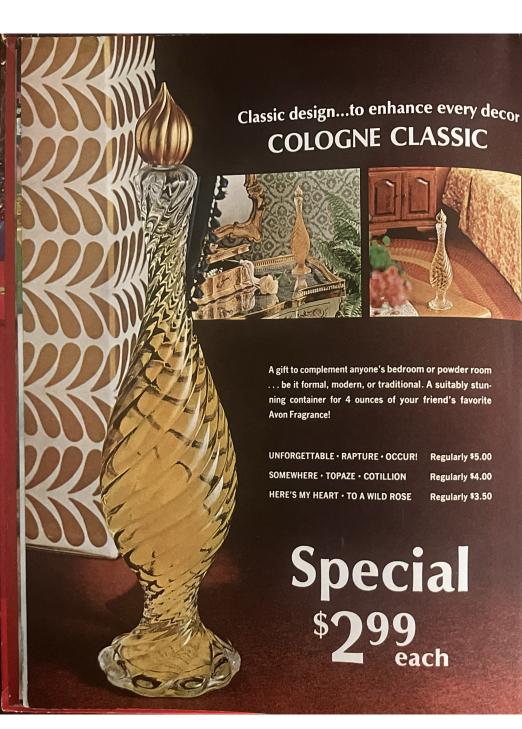
OCCUR! · HONEYSUCKLE

TOPAZE · SOMEWHERE · COTILLION LILAC . JASMIN . LILY OF THE VALLEY

Half-Price

Special \$100_{each}

IN MAGAZINES!







If she likes traditional things, she'll love this cunning "petitpoint" compact container for her favorite scent in solid form . . . and later, when the empty perfume tray is removed, it's an adorable pillbox. Approx. $1^1\!/2^{\prime\prime}$ wide.

SOMEWHERE · TOPAZE · COTILLION SHERE'S MY HEART · TO A WILD ROSE

UNFORGETTABLE · RAPTURE · OCCUR! \$450 each



Régence is proudly created, produced, and packaged in the U.S.A.

Give Régence...let

RÉGENCE STREET, ...in the bath



elegance speak for itself





Régence is proudly created, produced, and packaged in the U.S.A.

Régence Products...

BEAUTY DUST

\$450

BEAUTY DUST REFILL (not shown)

PERFUMED POWDER MIST

SKIN-SO-SOFT BATH OIL

COLOGNE MIST

\$450

6 oz. Regularly \$4.00 7 oz. net Regularly \$4.00 6 oz. Regularly \$5.00 3 oz. net Regularly \$6.00

All at Special Prices...

COLOGNE MIST REFILL

3 oz. net Regularly \$4.00

PERFUME One Ounce

Regularly \$30.00

SAVE UP TO \$11.05

NEW PERFUME GLACÉ Solid Perfume

PERFUME ROLLETTE

Regularly \$5.50 REFILL (not shown) \$2.50

.33 oz. Regularly \$3.00



Nostalgia up-to-date



Rests in a drawer...

Lavender Pomander

Remember the old-fash. ioned fresh smell of Grand. mother's linens? Meet it again, in this charmingly modern Pomander. To give in its own quaint carton. Refillable. Approx. 4" high.

... hangs in a closet



Special \$399

Regularly \$5 00

Lavender Pomander Refill \$2.50











Spray Essence

The fragrance form that's so "clingable" it's been called "the perfume every woman can afford." In a dainty decanter to dazzle the eye of anyone you give it to! In a selection of scents at a low price to dazzle you! 1½ oz. net.

UNFORGETTABLE • RAPTURE • OCCUR! Regularly \$4.00 SOMEWHERE • TOPAZE • COTILLION Regularly \$3.75 HERE'S MY HEART • TO A WILD ROSE Regularly \$3.50

Special \$299_{each}

Unlocks the gate to Old World charm



\$500 each

SOMEWHERE . TOPAZE COTILLION

each

UNFORGETTABLE • RAPTURE OCCUR!

each



PERFUME One Dram

An always cherished gift, now in a new flacon that sets off the famous fragrance within even more beautifully.



SOMEWHERE . TOPAZE COTILLION

UNFORGETTABLE . RAPTURE OCCUR!

RÉGENCE







Fragrance with the fashionable "tortoise" look.

Fashion Perfume Glacé

Fashion-right, totable (approx. 11/2")...with a case that's matchable to Avon's other "Fashion" items.* Contains your favorite fragrance in a form that won't spill, can't leak. A delightful gift! Non-refillable.

> UNFORGETTABLE • RAPTURE • OCCUR! Regularly \$3.00

SOMEWHERE • TOPAZE • COTILLION HERE'S MY HEART . TO A WILD ROSE Regularly \$2.50

Special

*(See pages 29 and 34.)



for candlelight and fragrance • Post-game get-together • Tree-trimming party Refillable frosted candleholder, approx. 5" high, holds colored candle cup. When lit, candle releases its delightful Avon fragrance. To snuff out use the cover, which is also a pedestaled base.

> RÉGENCE (in gold-tone container)

Special \$499

Regularly \$6.00 Refill \$3.25

Régence is proudly created, produced, and packaged in the U.S.A.





HERE'S MY HEART • TO A WILD ROSE SOMEWHERE • TOPAZE • COTILLION UNFORGETTABLE • RAPTURE • OCCUR! .33 oz. Regularly \$2.00 .33 oz. Regularly \$2.50

Perfumed Gift Soaps for the **Holiday Hostess BUTTERFLY SOAP SET** 4 cakes, approx. 11/2 oz. each **CHERUB SOAP SET** 2 cakes, approx. 3 oz. each Special \$129 each box



3 cakes, approx. 3 oz. each

Special \$199 the box

Regularly \$2.25

2 cakes, approx. 4 oz. each

LILY OF THE VALLEY

2 cakes, approx. 3 oz. each

Special \$179 each box

Why do fragrance-wise women insist upon perfume?

- Rare ingredients make it the truest expression of fragrance (like owning an "original"!)
- It's concentrated to last longest on the skin (up to four hours!)
- It complements all the other fragrance forms.

Special \$695

UNFORGETTABLE • RAPTURE • OCCUR! Regularly \$12.50

SOMEWHERE • TOPAZE • COTILLION Regularly \$11.00

HERE'S MY HEART • TO A WILD ROSE WISHING Regularly \$10.00







Any 2 for \$159

23/4 oz. Regularly 89¢ each

Any 2 for \$149

2¾ oz. Regularly 79¢ each



Treat your winter-dry skin to an all-over smoothing session with PERFUMED SKIN SOFTENER





To a Wild Rose · Here's My Heart Somewhere · Topaze · Cotillion Rapture · Unforgettable · Occur!

Regularly \$3.00 Regularly \$3.25 Regularly \$3.50

Special \$199_{each}



PERFUMED PAIR

Scented-to-match Talc (2¾ oz.) and Soap (approx. 3 oz.) in gift-able foil Cherubpatterned cartons in harmonizing colors.

HERE'S MY HEART SOMEWHERE • TOPAZE COTILLION

each set

each set

UNFORGETTABLE RAPTURE · OCCUR!

each set





Bubble Bath . . . with a holiday look

CHRISTMAS ORNAMENT

Four ounces of Avon Bubble Bath in a glittering silver, red, gold, or green glass bauble. Approx. 4" high. Each in its own colorful gift carton. Couldn't be Christmas-ier!

\$175_{each}





First Christmas

PERFUMED CANDLE

... touched with the gleam of "gold" and the fragrance of frankincense and myrrh.

\$500

UNFORGETTABLE SOMEWHERE RAPTURE TOPAZE COTILLION

Portable Perfume... gift cartoned in "gold"

Perfume Mist

Over 200 metered sprays in one dainty flacon. Non-refillable. .32 oz. net wt.

> HERE'S MY HEART TO A WILD ROSE



NEW DELUXE COMPACT

A

A glamorous gold-like finish bedecks this refillable beauty that comes with .5-oz. Powder-Pak. Flannel protector and stunning gift carton.

Special \$450

Regularly \$5.50

DELUXE COMPACT REFILL .5 oz. 95c

NEW DELUXE LIPSTICK

Match-mate for the Compact, refillable case contains your choice of Lipstick shades, including new Desert Dawn and new Pandora Pink. (White Icing and Lip Gloss not included.) Gift cartoned.

Special \$169

ENCORE-LIPSTICK REFILL \$1.10



SEE COLOR CHART FOR SHADES



Avon Beauty Basics



TONE 'N' TINT, 8 shades, 2 oz.
EVEN TONE, 8 shades, 1½ oz.
FOUNDATION SUPREME for Extra-Dry Skin
8 shades, 1.9 oz.
HIDE 'N' LITE (white highlighting cream), ¾ oz.
FINISHING FACE POWDER, 3 shades, ½ oz.
NATURAL RADIANCE, 3 shades, ¼ oz.

\$150_{each}

LIP DEW DEW KISS, 1½ oz. QUICK COVER 2 shades \$135

\$125_{each}

\$135

ULTRA-COVER, 8 shades, 2.1 oz.

\$175

Select your "Sure Shades" of Makeup and Powder-Pak from Avon's Makeup Demonstrator and the Avon Color Chart...ask your Representative.

For Day and Night





Holiday Happenings: Avon Compacts





Simplicity Compact
Casual purse accessory. Holds .5-oz. Powder-Pak.

Just \$175

Powder-Pak Refill .5 oz. 95¢

Fashion Compact

Matches Fashion Lipstick. Holds .7-oz. Powder-Pak.

Only \$225

Powder-Pak Refill .7 oz. \$1.00

Imperial Compact

Holds loose Powder or .5-oz. Powder-Pak Refill. Comes with Sifter and Puff. (Powder not included.)

Special \$599

Regularly \$7.00

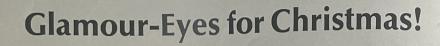
Powder-Pak Refill .5 oz. 95¢

Competite

Fits in smallest purse. Holds .25-oz. Powder-Pak

Special \$399

Regularly \$4.50 Powder-Pak Refill .25 oz. 90¢



EYE SHADOW WAND
MAKING EYES MASCARA
CAKE EYELINER
EYEBROW BRUSH-A-LINE
Regularly \$1.50 each

CAKE EYELINER BRUSH
EYE MAKEUP BRUSH
Regularly \$1.35 each



These six products

Special \$119_{each}

Select shades from the Avon Color Chart

OTHER EYE MAKEUP AT THRIFTY PRICES:

SILVERY POWDER EYE SHADOW POWDER EYE SHADOW BRUSH

\$150 each



POWDER EYE SHADOW

\$135

Great for giving, since the choice is hers! **POWDER SHADOW** COLLECTION Selection of four fashionright Powder Eye Shadow shades (White Sparkle, Clear Blue, Aqua, Soft Haze) tucked into a convenient tortoise-like portable case (approx. 2" x 4"). Brush included. Special \$349 Regularly \$5.00

Motto for gift-givers:

NEW PANDORA PINK . . . a vibrant peony with tempting candy-pink overtones.



WHITE ICING . . . a snowy shimmer to frost over any and every shade!

Great gift combination! Or consult Avon Color Chart for any other 2 shades you might prefer, including new Desert Dawn.

The more, the merrier!

MERRY LIPTINTS

An adorable "little something" to tuck into a lot of Christmas stockings! Any two Encore Lipsticks (each in a gay gift carton) paired in a velvetized outer gift wrap.



Special \$199

Regularly \$2.20



MERRY FINGERTIPS

Give one . . . give a pair! Just like the Liptints, they're cartoned, then fitted by twos into a gay gift wrap. Pick any 2 from Avon's 26 shades, including Clear.

Special \$159



GINGERSNAP

ROSEBERRY



MAKEUP BRUSH

The brush for both Avon Blushes! Silky-soft brush in telescopic case.

\$225



SPARKLING BLUSH

Subtle color plus a soft shimmer to highlight complexion. 3 shades. Non-refillable. .5 oz.

\$200

AVON BLUSH

Brush on over makeup, or wear alone, for a healthy glowing look. 4 shades. Non-refillable. .5 oz.

\$150

Select your Lipstick

from the Avon Color Chart

and Blush shades

AVON Facial Cleansers and Fresheners



DEEP CLEAN CLEANSING LOTION for Dry Skin, 6 oz.
DEEP CLEAN CLEANSING CREAM for Dry Skin, 4 oz.
DEEP CLEAN WASH-OFF CLEANSER for Normal Skin, 6 oz.
DEEP CLEAN CLEANSING LOTION for Normal Skin, 6 oz.
DEEP CLEAN WASH-OFF CLEANSER for Oily Skin, 6 oz.

\$125_{each}



SKIN FRESHENER for Dry-Skin, 4 oz. SKIN FRESHENER for Normal Skin, 4 oz. ASTRINGENT FRESHENER for Oily Skin, 4 oz.

\$125_{each}



A woman is a woman ... and Ultra-Sheer suits them all

ULTRA-SHEER PRESSED POWDER

No-color powder plus foundation complete with its own mirror and lamb's wool puff. A lovely gift!

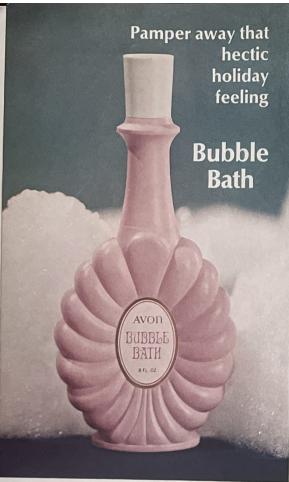
Special \$249

.5 oz. Regularly \$3.00

ULTRA-SHEER LIQUID FOUNDATION
Sheer loveliness in Rose or Beige to add a soft, subtle glow to the complexion.

Special \$179

1 oz. Regularly \$2.25



Indulge yourself this Holiday season by stealing away for the luxuriousness of a lavish bubble bath. Pamperpink unbreakable bottle adds its own deliciousness to the occasion. Glittering peacock-design gift box.



Special \$179

8 oz. Regularly \$2.00





AVON **Beauty Dust Refills**

...AT ONE LOW PRICE!



TO A WILD ROSE Regularly \$1.95

> OCCUR! Regularly \$2.75

UNFORGETTABLE Regularly \$2.75

> RAPTURE Regularly \$2.75

> TOPAZE Regularly \$2.25

> SOMEWHERE Regularly \$2.25

COTILLION Regularly \$2.25

HERE'S MY HEART Regularly \$1.95

6 ounces each Interchangeable . . . will fit any Beauty Dust container (except Brocade).

Special \$179_{each}

SAVE UP TO 960



Pleasure is a Skin-So-Soft bath.

Christmas is the time we give pleasure to others.



BATH LUXURY

Ready to give in its own gay carton! Four ounces of emollient-rich Skin-So-Soft Bath Oil, plus 5" plastichandled sponge.

Special \$299

Regularly \$4.50

SKIN-SO-SOFT BATH URN

A simply elegant gift! It's elegantly simple . . . with curving classic lines reminiscent of urns used for Cleopatra's beauty baths. Contains 8 ounces of skinsmoothing Skin-So-Soft Bath Oil. Approx. 11" high.

Special \$399

SKIN-SO-SOFT COMPLEMENTS

Two "smoothies" in one gift set! Three ounces of Satin Talc with Skin-So-Soft fragrance, plus two cakes (approx. 3 oz. each) of rich Skin-So-Soft Soap. (approx. 3 oz. each) of rich Skin-So-Soft Soap.

Regularly \$2.50











To refill your Fluff Puff with flowers:

Avon Floral Perfumed Talc

Four Spring-bright fragrances. 31/2 oz. each.

Lily of the Valley Lilac • Jasmin

89c each



* AS ADVERTISED IN NATIONAL MAGAZINES!

Bath Seasons

Comes filled with 3 ounces of Avon Floral Foaming Bath Oil. When empty, decorated opal glass decanter becomes a handy and ample seasoning or condiment shaker. Approx. 5" tall. Gift-cartoned.

CHOOSE:

Lily of the Valley-green on white Honeysuckle-orange on white

Jasmin-yellow on white Lilac-lavender on white

Special \$199 each Regularly \$2.50



HABIT DEODORANT An anti-perspirant. 11/4 oz.

TOUCH-ON DEODORANT

Nylon-covered applicator. 13/4 oz.

STICK DEODORANT

Economy-size push-up stick. 23/4 oz

PERFUMED DEODORANT

Popular splash-on. 4 oz.

\$125_{each}

DECORATOR TOOTHBRUSH TRIO PAK Regular or soft bristles. Reds, Yellows, or Blues

\$135 Each Pak

SMOKER'S TOOTHPASTE For every member of the family. Minty flavor. 5 oz. 79

AVOI







Handles your skin with care:

AV® II hand

Avon Hand Lotion



10 FL. OZ.

HAND LOTION

Ten full ounces of an almond-scented treat for winter-roughened hands. A super smoother in an easy-grip plastic bottle with captive cap.

\$150

HAND CREAM

Three ounces of lanolin-rich creamy care for red, rough hands. The lightly scented smoother in a stand-up tube.

69¢



BAYBERRY GIFT SOAP

Refillable caddy holds three cakes (approx. 3 oz. each) of richly scented Bayberry Soap. Hang in bath or linen closet.

Special \$249

Bayberry Soap Refills: 69¢ each cake

BAYBERRY SPRAY SACHET

To "deck" the very air with Christmas! Aerosol Sachet scents closed in areas. Also available in: Lavender, Rosiest, Carnation, and Ribbons 'n' Lace. 6 oz. net

Only \$150 each 49

Miss Lollypop suits both sisters!

for every little girl, 4 to 12















NEW MISS LOLLYPOP LIP POP

Cherry, Orange, or Strawberry colored and flavor-scented in the tube, but only gloss on the lips. The "face" is a tiny mirror! Gift boxed.

each "flavor"

MISS LOLLYPOP **CREAM SACHET**

A cute kitten naps on the lid of this creamy version of the special-for-little-girls fra-grance. Adorably gift boxed. .66 oz.

All 4

MISS LOLLYPOP COLOGNE MIST

Dress up the bottle in neck-lace and hat band (en-closed), then remove hat to spray on the special Miss Lollypop scent. 3 oz. net, approx. 6" high.

Regularly \$3.00



at Special Prices!

Soap (approx. 4 oz.) looks just like a peppermint drop. The lollypop is a handled sponge (approx. 9" long). Both great bathtime fun!

Regularly \$2.50

MISS LOLLYPOP COLOGNE

A smart drum majorette's boot holds 2 ounces of the charming and light Miss Lollypop fragrance.

Regularly \$2.00



MISS LOLLYPOP POWDERETTE

Here she is, the drum majorette herself! This time, a 3½-oz. container of Perfumed Talc with a plume that's a long-handled puff. (approx. 9").

Regularly \$2.50





AS ADVERTISED ON TV AND IN MAGAZINES!





Paddle 'n' Ball Set

Paddle (approx. 8" long) contains 6 ounces of children's Shampoo, Empty, and with ball attached with elastic string, it's a great toy for the 4- to 10-year-old!

Special \$129
Regularly \$1.75

Look what Santa brought!





Sponge "stocking" is really a sturdy bath mitt, 7" high. Comes with a 6-ounce tube of Gel Bubble Bath, in a gift carton. Bath-time fun for the 3- to 7-year-old!

Special \$219



AVON Little Champ

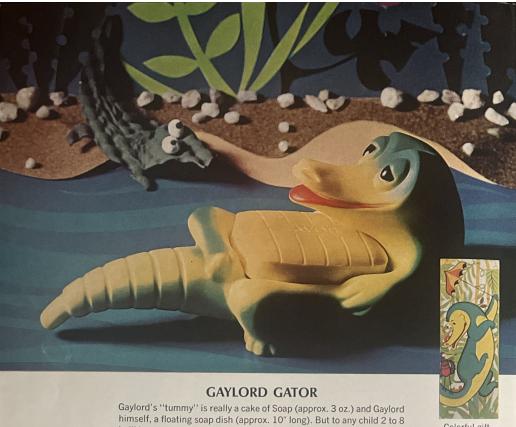
A gift set for boys 4 to 8 that packs a knockout punch when it comes to hair care! Yellow "glove" bottle holds Hair Trainer, and blue one, "non-tear" Shampoo. Each, 4 ounces; approx. 5".

Only \$250 the set



scrub with it!

...



he'll be a happy bathtime companion!

GAYLORD GATOR SOAP Refill: approx. 3 oz.

59c

Special \$199
Regularly \$2.25



Colorful gift carton.

SMILEY THE WHALE

Unscrew his tail and there you have 9 ounces of Bubble Bath! When that's all used up, he's a delightful plastic playmate for any 2- to 8year-old. Approx. 9" long.

Special \$169



FRIENDS FROM OZ

And friends of children aged 3 to 8:

Mr. Lion Bubble Bath Tin Man "non-tear" Shampoo Straw Man Hand Lotion Topping each, a fun-to-blow bubblepipe!

TIC TOC TIGER

Time for a bubble bath! (There are 8 ounces of Bubble Bath inside.) When empty, he's a coin bank and his hands move, so he's educational, too. This tiger has a lot for 4- to 8-year-olds to love! Approx. 5" high.



Carton shows

Smiley at sea.



Stops Mom's coaxing, because it makes brushing fun!

TOOFIE

A bike-riding raccoon peddles across a 31/2ounce tube of Avon's fine-quality children's Toothpaste. Magenta toothbrush included.

Special 99c Regularly \$1.25





Avon's Children's Novelties for Christmas





RING-AROUND-ROSIE

What goes on Rosie's nose? Why, Soap! (Approx. 3 oz.) And Rosie goes on tub or tile wall - close to a bathing 2- to 8-year-old. Rosie approx. 5" x 3".

\$198



LITTLE SHAVER

Any little "copycat" 2 to 6 will love this. Soap-on-a-rope (approx. 4 oz.) with a "plug" on the end. Just like Dad's!

\$135

AVON YO YO SET

The 4-to-10 set will go for both yo yo's . . . one, Soap (approx. 3 oz.) to bathe with, the other, an official wooden yo yo to play with!

Special 99c
Regularly \$1.50



SPONGAROO

Mama Kangaroo's approx. 15" tall, with a hang-up loop and a handy pouch for Baby Ru Soap (approx. 3 oz.).

Regularly \$2.25

Avon tub toys have the whole town talking!

TUB TALK

Talk about fun for 2- to 6-year-olds! Now they can have their own "extensions." Approx. 7" long, phone is filled with 6 ounces of non-tear Tot 'n' Tyke Shampoo.







Spray on...splash on ...the same suave scent LEATHER

for-men-only all-round absorbent powder.

Special

6 oz. Regularly \$4.00

Soap after every hard-working day on the "range"!

Special \$169

Approx. 6 oz. Regularly \$2.00

that speaks to the "untamed" in every man!

Money Back

Special

6 oz. Regularly \$4.00

Avon Leather

ALL PURPOSE COLOGNE SPRAY **Special**

3 oz. net Regularly \$3.50

ALL PURPOSE COLOGNE **Special**

8 oz. Regularly \$5.00



TRIBUTE DECANTER A tribute to your good taste. This replica of a Greek warrior's head holds 6 ounces of Tribute After Shave Lotion. Approx. 6". Comes in a harmonizing gift carton.

GAVEL DECANTER For the man of distinction. Glass gavel head holds 5 ounces of his favoring African Handle is screw-off cap. Approx. 8" long. Carton is decorated with "stock certificates." Choose: Island Lime, Original, Spicy.

GAVEL DECANTER

6

TRIBUTE DECANTER

Regularly \$4.00

pecial \$3 Regularly \$4.50

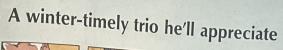
299each **S**\$ cia Spe

WESTERN CHOICE

Horn-shaped, 3-ounce bottles lift out from the balanced base to dispense Wild Country and Avon Leather After Shave Lotion. Gift cartoned. Approx. 8" wide.

\$600











ALL AT SPECIAL PRICES

PROTECTIVE HAND CREAM FOR MEN

A 3-oz. tube of silicone-enriched cream that helps to guard against chapping.

AFTER SHOWER FOAM FOR MEN

Puffs on emollient foam to help relieve itchy, weather-roughened skin. 4 oz. net.

WARDROBE FRESHENER FOR MEN

Sprays away "stuffy" odors-like those caused by wet woolen things—from closets and drawers. 6 oz. net.

For active boys 9 to 15

Regularly \$1.25

Regularly \$2.50

Regularly \$2.00





MALLARD DECANTER

Just remove the silver-toned head for easy access to six ounces of After Shave Lotion. Decanter approx. 7" long.

Choose BLUE BLAZER, TRIBUTE, or SPICY



TWICE SPICE!

... is twice as nice for giving, since he'll be getting two expressions of the same dashing scent: Talc for Men (3½ oz.) and After Shave Lotion (4 oz.).

SPORTS RALLY

CLEAR SKIN SOAPT. 2 cakes, approx. 3 oz. each ALL PURPOSE TALC+, 31/2 oz. HAIR DRESS, 4 oz.

AEROSOL DEODORANT, 4 oz. net CLEAR SKIN LOTION†, 4 oz. BRACING TOWELETTES†, box of 12 packets

\$125_{each}

BRACING LOTION+, 4 oz. DEODORANT SOAPt, approx. 4 oz.

\$150_{each 65}

†Contains hexachlorophene

